open source
initiative®

The steward of the Open Source Definition

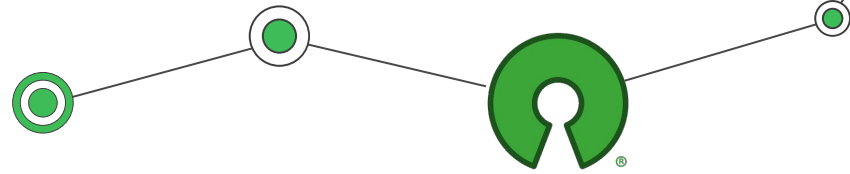The foundation for the entire Open Source software ecosystem.
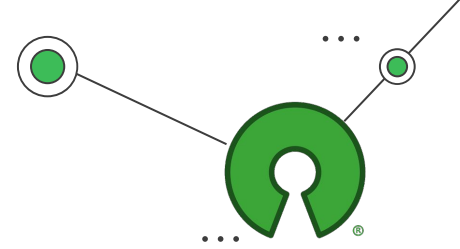
What's the value of Open Source?

Open Source Software (OSS) plays a central role in global innovation, research, and economic growth. According to a recent Harvard Business School paper, **the estimated value of widely-used OSS is $4.15 billion**, **but the demand-side value is much larger at $8.8 trillion**.

Firms would need to spend 3.5 times more on software than they currently do if OSS did not exist.

Our projects

License and Legal	Policy & Standards	Advocacy & Outreach
An anchor for open community consensus on what constitutes Open Source. We protect the Open Source principles, enforcing the marks "Certified Open Source" and "Open Source Approved License".	Monitoring policy and standards setting organizations. Supporting legislators and policy makers educating them about the Open Source ecosystem, its role in innovation and its value for an open future.	Leading global conversations with non-profits, developers and lawyers to improve the understanding of Open Source. OSI investigates the impacts of ongoing debates from artificial intelligence to security.

Our projects
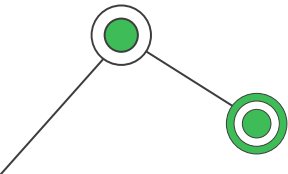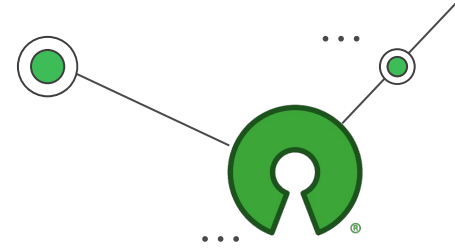
License and Legal	Policy & Standards	Advocacy & Outreach
open source initiative Approved License®	Open Policy ALLIANCE	Deep Dive: Defining Open Source AI
ClearlyDefined		OpenSource.net
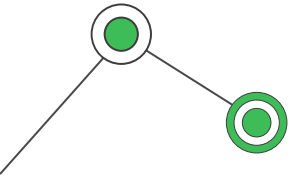
OSI Approved Licenses

We provide a venue for the community to discuss
Open Source licenses and we maintain the
OSI Approved Licenses database.

ClearlyDefined

We crowdsource a global database of licensing metadata. Our goal is that every software component ever published will have a clearly definition for the benefit of all.
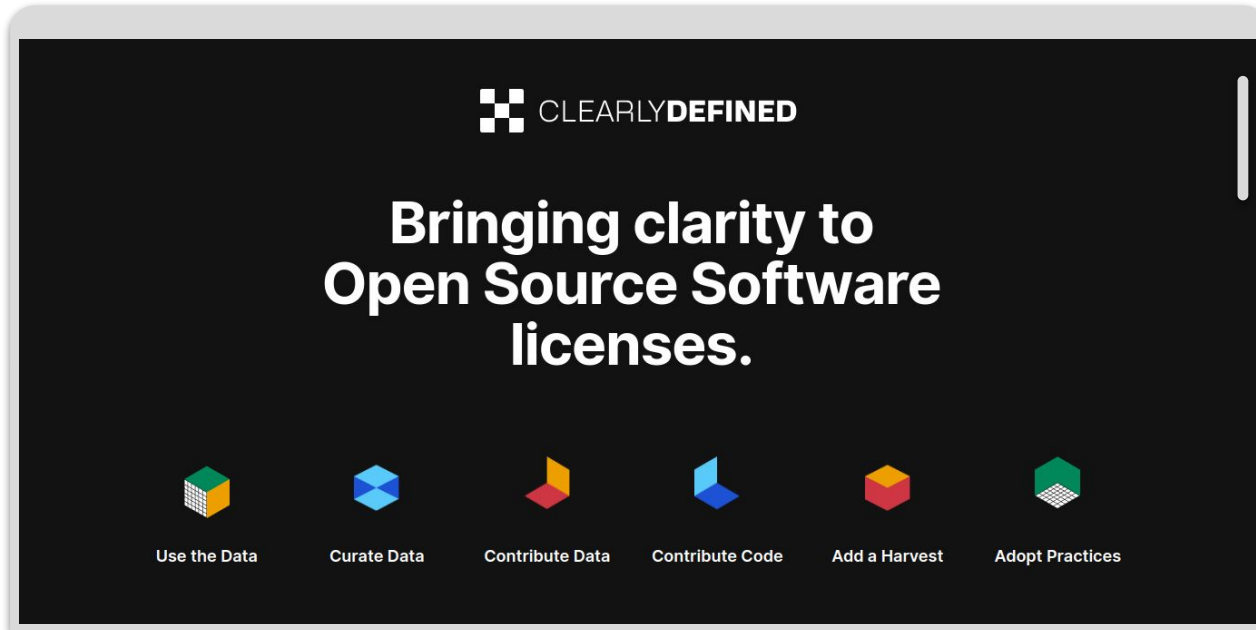
Open Policy Alliance

We bring non-profit organizations together to participate in educating and informing public policy decisions related to Open Source software, content, research, and education.

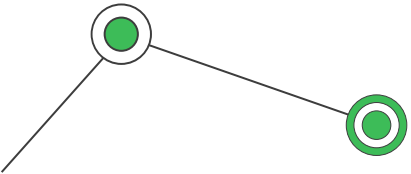# Deep Dive: Open Source AI

We bring together global experts to establish a shared set of principles that can recreate the permissionless, pragmatic and simplified collaboration for AI practitioners.
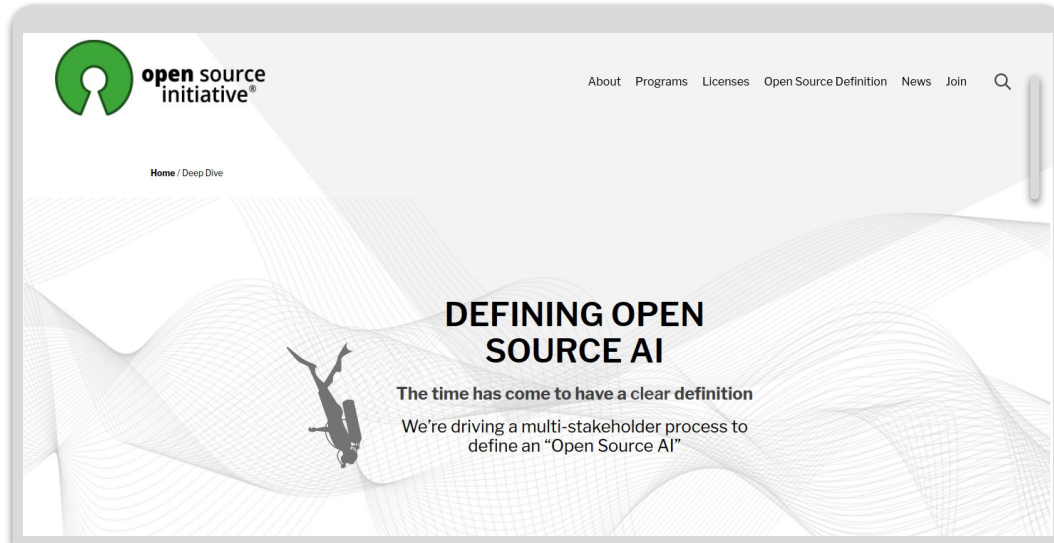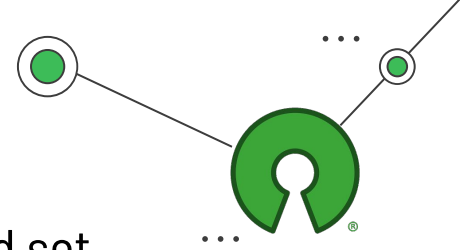
OpenSource.net

We gave a new home to the community of contributors from opensource.com. The new platform supports healthy dialog and informed education on Open Source software topics.

Our impact
in 2023

Licenses and legal

📝 Enriched License Pages

Added relevant metadata to each license.

✅ Assured Completeness

Reviewed archival materials to assure the list of licenses is complete.

⚙️ New Review Process

Simplified and clarified the workflow for new and legacy licenses.

🔍 Started Thorough Review

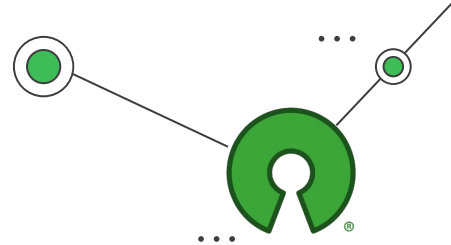Analyzing licenses for incoherent approvals adding new categorization.

🆕 Approved New Licenses

Three new licenses have been added and one superseded.

🏛️ DC License Clinic

Delivered workshop tailored for US federal employees.

Policy and standards

🗣️ **Unicef's Digital Public Goods Alliance**

Joined the DPGA to accelerate the attainment of UN's sustainable development goals.

🚀 **Launched Open Policy Alliance**

20 initial members, including Apache Software Foundation, Eclipse Foundation, Python Software Foundation.

✊ **Cyber Resilience Act in Europe**

Educating regulators in Brussels, partnering with OFE, FSFE and others.

🔐 **Securing Open Source Software Act**

Educating regulators in Washington DC, hosted workshop with federal agencies.

Defining Open Source AI

📝 **4 Drafts**

Running towards a shared definition.

💻 **6 Workshops**

Met Open Source experts, developers, lawyers, policy makers.

🌍 **4 Continents**

Presented in North America, Europe, LATAM, Africa, Asia.

👥 **75 Drafting Members**

A closed group of advisors reviewing drafts before public release.

🖥️ **18 Webinars**

Presented by international experts of AI ethics, development, deployment and procurement.

📰 **15 Blog Posts**

Opinions, technical and legal explainers, advocacy and outreach pieces.

Events around the world
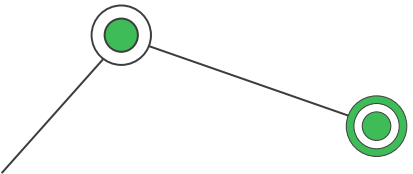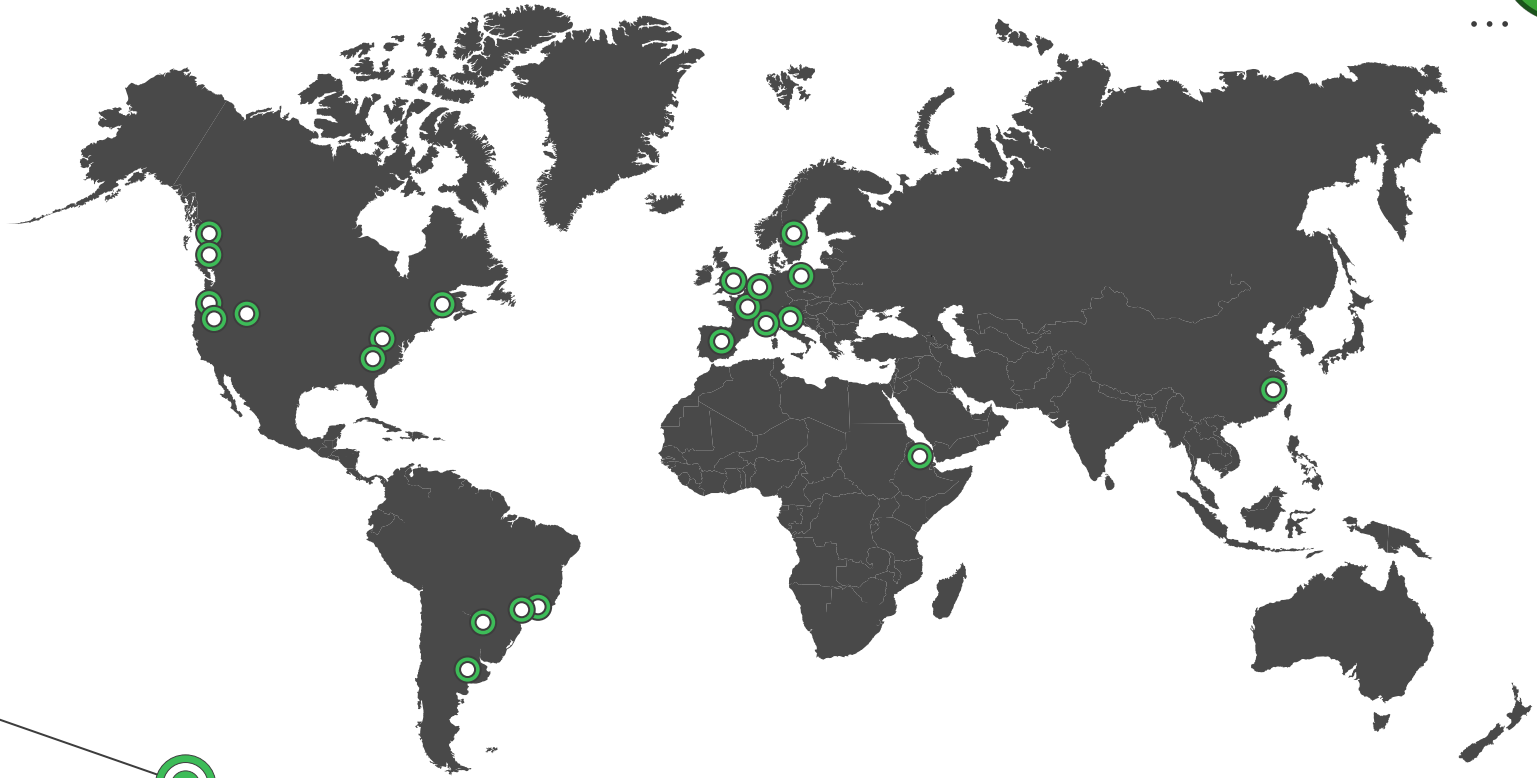
Events around the world

We contributed to 36 events in 5 continents,
with 125K+ attendees overall.

Press mentions

We educated and countered misinformation
over 100 times in 2023.

Research

We released a research paper about the Business Software License and other Delayed Open Source Publications.

Support our work in 2024

OSI 2024 core sponsorship

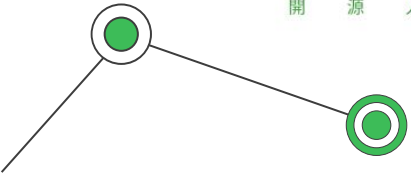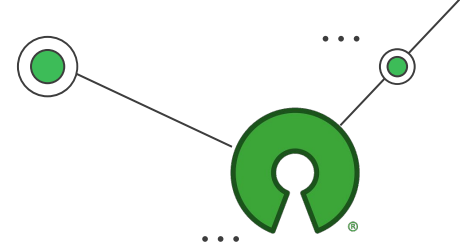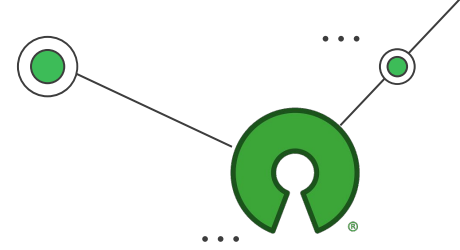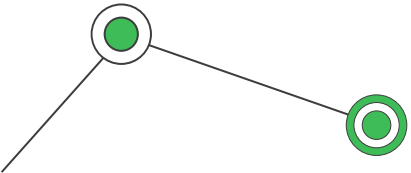|	Anchor $100,000 and up	Innovator $70,000	Premier $30,000	Maintainer $10,000	Supporter $5,000
Sponsor badge OSI sponsor badge	✔	✔	✔	✔	✔
Logo on website Logo on Opensource.org	Top	Extra Large	Large	Medium	Small
Social media promotion Promotion of your sponsorship in the OSI social media channels	12/year	8/year	4/year	2/year	1/year
Promotions in newsletter Sponsored sections in the monthly OSI newsletter	6/year	4/year	2/year	1/year	
Speaking opportunities Invitation to speak at events or outreach activities held by the OSI	4/year	2/year			
Sponsor appreciation dinner Get your team invited to a social event joining OSI staff and board member at their annual in-person gathering in Raleigh, ATO.	3 people	2 people	1 person	Add-on $500/person	

ClearlyDefined sponsorship

	Gold $50,000	Silver $30,000	Bronze $10,000
Sponsor badge ClearlyDefined sponsor badge	✔	✔	✔
Opensource.net channel steward Banner on supply chain channel and 1 post/month guaranteed	12 months	6 months	3 months
Promotions in newsletter Sponsored content in the monthly OSI newsletter	12/year	6/year	2/year
Logo on annual report Sponsor logo on the Open Source Supply Chain report	Large	Medium	Small

OpenSource.net sponsorship

	Gold $50,000*	Silver $30,000*	Bronze $20,000*
Sponsor badge Opensource.net sponsor badge	✔	✔	✔
Channel steward Banner on the channel and 1 post/month guaranteed	12 months	6 months	3 months
Promotions in newsletter Sponsored content in the monthly OSI newsletter	12/year	6/year	3/year
Editorial Advisory Board Input into topics, channels	✔		

* For the first year, there'll be a 50% discount.
  Suggested channels include AI, supply chain, cybersecurity, cloud management, edge/IoT, and business practice.

Open Source AI Definition
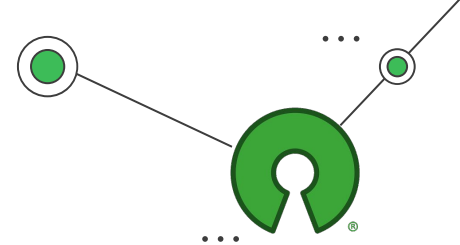
We continue a multi-stakeholder process to define an "Open Source AI" through a series of virtual town halls and world-wide in-person meetings.

The culmination of these online and in person meetings will be the presentation of v 1.0 of the Open Source AI Definition at the All Things Open Conference, in October in Raleigh, NC.
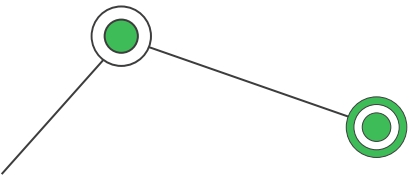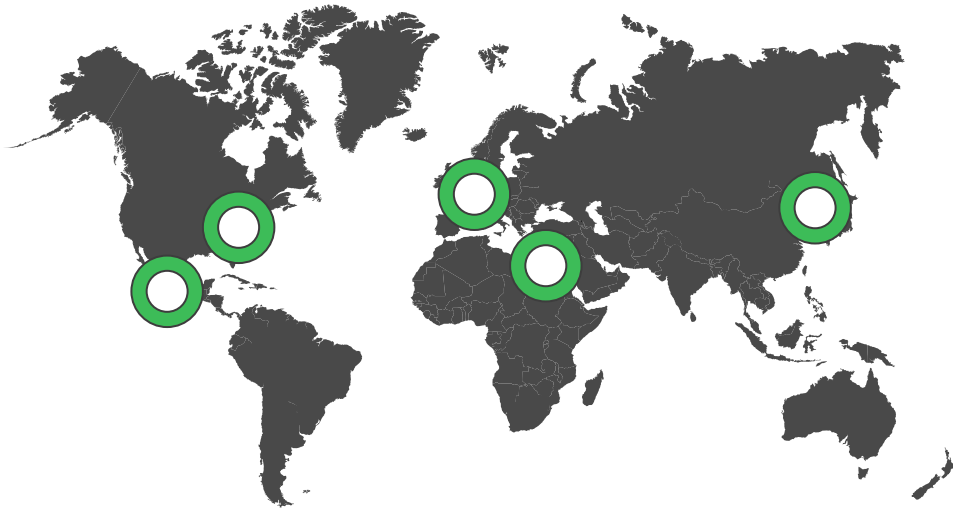
Deep Dive AI in-person meetings

Region	Country	City	Conference	Date
North America	United States	Pittsburgh	PyCon US	May 20 – 23
Europe	France	Paris	Open Future Workshop	May 22 – 23
Africa	Nigeria	Abuja	OSCA	June 6 – 8
Latin America	Mexico	Mexico D.F.	Latam OSS	July 19 – 20
Asia Pacific	Hong Kong	Hong Kong	AI_dev	August 23
North America	United States	Raleigh	All Things Open	Oct 27 – 29

Deep Dive: Defining Open Source AI sponsorship

	Program Sponsor* $50,000	Anchor $10,000	Innovator $7,000	Premier $5,000	Maintainer $3,000
Logo on Deep Dive landing page	Top category	Extra Large	Large	Medium	Small
Logo on OSI annual report	✔	✔	✔	✔	✔
Social media mentions	48	8	6	4	2
Promotions in OSI newsletter	12	4	3	2	1
Opensource.net content	12	3	2	1	
Meeting talk slot	✔ One in each meeting	✔	✔	✔	
All Things Open talk slot	✔ Talk slot and invitation to panel	✔	✔		
Press mentions	✔ In each location	✔	✔		
Appear as Travel Grant Sponsor	✔ In each location				

*Program Sponsor will have benefits at all conferences around the world and will be featured in our publications all year long.

Thank you!

opensource.org/sponsors

sponsors@opensource.org

You might also be interested in supporting OSI's partner:

SeaGL 2024 sponsorship

Platinum $6,000+	Gold $5,000	Silver $4,000	Bronze $3,000
Everything from Gold ● Full-page listing in program guide ● Track sponsorship for one track, second day ● Additional thanks after the keynotes ● Sponsorship for one social event	Everything from Silver ● Prominent position in exposition hall ● Half-page listing in program guide ● Track sponsorship for one track, one day ● Thanks on social media each day of SeaGL ● Thanks before the keynotes	Everything from Bronze ● Quarter-page listing in program guide ● Thanks at the beginning of each day ● Thanks on social media one day of SeaGL	● Position in exposition hall ● Listing in program guide and on website

Visit https://seagl.org/sponsors/ for more details